

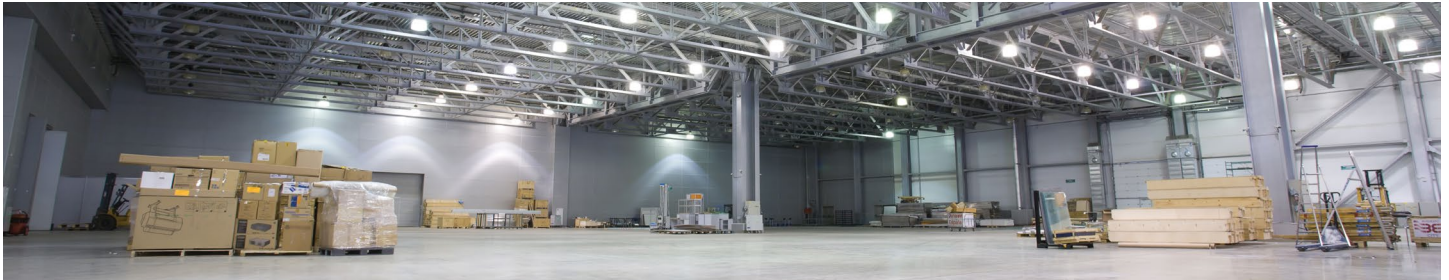
2016

MAKING YOUR PROJECTS REAL

SOCIETE GENERALE EQUIPMENT FINANCE

CLEAN AND RENEWABLE TECHNOLOGIES





SOCIETE GENERALE EQUIPMENT FINANCE IS A GLOBAL LEADER AND AN AWARD-WINNING FUNDER FOR THE PROVISION OF VENDOR AND EQUIPMENT FINANCE FOR BUSINESSES.

We have provided financial solutions for suppliers and manufacturers operating within the agriculture, transport, industrial, construction, healthcare and technology marketplaces since our inception in 1990. Over recent years we have seen an ever-increasing demand for businesses wanting to operate more efficiently and cost-effectively by adopting clean and/or renewable energy technologies. To help address this, we have worked closely with a number of manufacturers, energy service companies, installers and specialist financial

intermediaries to design financial solutions that enable their customers to invest in these new technologies in a cost-effective way.

We began funding in this new market sector in 2010, and since then, we have gained a reputation for providing high service levels, expertise and industry knowledge to all our partners, be they manufacturers, dealers and intermediaries as well as to our end-user customers.

How can a sales finance programme help you?

There are many reasons why clean and renewable energy technology manufacturers, suppliers and their specialist installers benefit from having a sales finance programme. The main advantages are:

- Financing is a sales enabler - it reduces barriers to purchase, therefore fewer sales are lost because of budget constraints.
- Financing increases your customer control so you have more opportunity for future sales opportunities, equipment upgrades and product lifecycle management.
- Financing preserves your profit margins. The focus is on budgeting, return on investment and cost savings, thereby avoiding sales discounting.
- Financing reduces your credit risk and improves cashflow as your sales invoices are settled by us immediately upon receipt of all completed finance documentation – so no more 60-90 days' customer credit!

Why partner with

Societe Generale **Equipment Finance**

What we finance

Over the years we have provided financial solutions for a wide range of clean and renewable energy systems from small scale roof mounted solar panels for schools and industrial units; LED lighting for warehouses, schools and hospitals; bio-mass boilers for public buildings and for agricultural buildings; combined heat and power (CHP) systems to large energy centres in both the public and private sectors.

Our experience and proven track record of providing for our partners enables us to work with you to deliver tailored financial solutions that work for both you and your customers in this growing market sector.

Why partner with Societe Generale Equipment Finance

Societe Generale Equipment Finance has been providing financial solutions to the public sector for over 20 years and has built up a huge amount of knowledge and experience in how to structure financial solutions that meet public sector requirements.

Our proven capability, excellent reputation and consistent track record of customer retention, high service levels and trusted knowledge has now been extended to the clean and renewable energy sectors by providing all our manufacturers, dealers, partners and finance intermediaries with the know-how and the financial structuring required to provide financial solutions in a manner compliant with public sector requirements and industry best practices.



Societe Generale Equipment Finance

Our Products and Services



As part of our finance offerings we are able to provide a range of tailored financial solutions for your business customers. We have a team of dedicated account managers with industry expertise who look after our partners, suppliers and specialist installer relationships. They can offer you as much help and support as is required to make the funding process as quick and as easy as possible.

All of our financial solutions offer your customers the flexibility of fixed or variable rates, and payment structures and terms that best suit their business' financial needs, including alignment to cost savings and seasonality if required.

Green Investment Bank

For the larger and longer term energy service contracts which require a more complex solution, Societe Generale Equipment Finance has formed an alliance with the UK Green Investment Bank (GIB). The alliance marries our strong track record in equipment financing with additional capital and expertise from GIB, helping organisations to reduce their energy costs and greenhouse gas emissions.

GIB is the world's first investment bank dedicated to greening the economy. Its mission is to enable investment in the UK's green economy. The bank's investment strategy is designed to maximise green impact and is underpinned by robust principles and policies which ensure that each investment's green impact is assessed, monitored and reported to the highest standards.

Both Societe Generale Equipment Finance and the Societe Generale banking group are fully committed to supporting businesses and organisations wanting to invest in a greener Britain.

Advantages and Benefits

of working with us



To help make your experience of working with us as simple as possible we are able to offer our partners:

- Funding for any make or brand of clean and renewable energy systems
- Account Managers specifically dedicated to the clean and renewables technology market sector, along with an experienced office-based Sales Support team
- Online proposal system with built-in credit approval enabling quick and easy deal submission
- Access to market competitive funding rates from the Societe Generale banking group

And not forgetting... we are an award-winning funder. Every year since 2010 Societe Generale Equipment Finance has been awarded one or more accolades from industry magazine *Leasing Life*.

**Our awards for 2015:
Vendor Finance Provider of the Year, European Lessor of the Year, and SME Champion of the Year.**

About Us

Societe Generale Equipment Finance belongs to the Societe Generale Group. In the UK, Societe Generale Equipment Finance Limited is an equipment and vendor finance specialist, working with either independent specialist finance brokers or select vendors who offer equipment, solutions and services specifically within these market sectors: agriculture; transport, industrial and construction; communications & office equipment; technology, and green energy.

Societe Generale Equipment Finance is a worldwide leading player employing 3,500 people in 35 countries worldwide, and managing more than EUR 22 billion end-managed assets.

We have a long experience and a proven track record in successfully financing a wide range of assets including: agricultural equipment, machinery and vehicles; heavy plant equipment and vehicles; materials handling, printing and packaging equipment; and technology such as: IT hardware and software; data storage systems; office and communications equipment; and solar PV and biomass clean energy systems, as well as medical, dental, ophthalmological and laboratory equipment.

Societe Generale Equipment Finance is authorised and regulated by the Financial Conduct Authority.

Societe Generale Equipment Finance is a member of the Finance & Leasing Association.

Societe Generale Equipment Finance is a patron of the National Association of Commercial Finance Brokers.

Contact Us

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